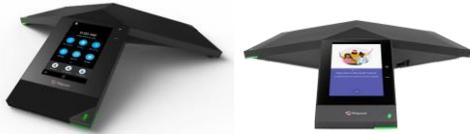




POLYCOM PROMOTION

Polycom® Trade-In Program for Microsoft Lync Phone Edition (LPE) Phones

Replace Lync Phone Edition (LPE) devices and experience the most advanced Polycom® HD Voice™ technology—ever



Polycom Trio

Polycom Trio is the conference phone reimaged. The world's best-selling conference phone for Skype for Business will get a software update in 2H 2018 that introduces a new native Teams experience. Trio can be flexibly deployed anywhere, from huddle rooms to boardrooms. Polycom Trio 8800 has a unique bass reflex speaker and is suitable for large sized rooms. Polycom Trio 8500 is a more affordable option suitable for small and medium sized conference rooms.



Polycom VVX Business Media Phones

From executive-class color touch screen phones to basic 2-line button operated models—and everything in between, Polycom VVX series phones deliver the crystal-clear sound of Polycom® HD Voice™ and Polycom Acoustic Fence technology that blocks out loud background office noise. These Microsoft 3PIP certified phones from Polycom work with Skype for Business, Phone System in Office 365 (Skype for Business Online), and Microsoft Teams.

Trade up today

Did you know that mainstream support for the software running Microsoft Lync Phone Edition (LPE) phones ended in April 2018? Are you ready to make the move to Microsoft Teams? Is your IT department upgrading to TLS 1.2 to improve security? Make sure your phones are ready. Now is the perfect time to upgrade your desktop and conference phones with the latest telephony technology from Polycom. For a limited time, we are offering fantastic savings when you trade in your older LPE phones to purchase new Polycom phones and conference phones. Don't miss out on these fantastic savings.

You can hear the Polycom difference

7 out of every 10 phones sold with Microsoft are from Polycom. Why? Polycom's legendary sound and quality. And with newer advances in noise blocking technology, Polycom keeps your conversations even more focused—on Skype for Business and Microsoft Teams.

Big savings from Polycom through December 2018

Trade-in qualifying Lync Phone Edition devices and replace them with Polycom Trio™ and Polycom® VVX® Business Media Phones and receive the following discounts¹:

Trade in Polycom® CX3000 IP Conference Phones for:

- Polycom Trio™ 8800 – up to **\$200** off
- Polycom Trio™ 8500 – up to **\$150** off

Trade in Polycom® CX500, CX600 or CX700 Phones and LPE phones from any other vendor for:

- Polycom® VVX® 601 – up to **\$70** off
- Polycom® VVX® 501 – up to **\$60** off
- Polycom® VVX® 401/411 – up to **\$50** off
- Polycom® VVX® 301/311 – up to **\$40** off
- Polycom® VVX® 201 – up to **\$30** off

For more information, email TeamMicrosoft@polycom.com

¹ Terms and Conditions apply. Discounts are only offered on purchases of specific Polycom phones and conference phones with order codes ending in -019. To receive these discounts, you must contact an authorized Polycom reseller prior your purchase to review the terms and conditions of the program and provide details about the phones you are trading in.